A 3720-5 A
n/c

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--253
November 1981

POTASH SALES
JULY - SEPTEMBER 1981

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 3,797,992 tons of product containing an equivalent 2,253,706 tons K_2O during the period July-September 1981 according to the Potash & Phosphate Institute. This was a decrease of 20% from the preceding July-September period.

EXPORTS to other countries were 556,888 tons K_2O, a decrease of 51%.

TOTAL AGRICULTURAL SALES (including exports) were 2,145,660 tons K_2O, a decrease of over 20%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,523,139 tons K_2O, an increase of more than 12%. In addition, 74,128 tons K_2O were imported into the United States from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 73,445 tons K_2O, a decrease of 67%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 108,046 tons K_2O, a decrease of 3%.

####

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech General Chemicals Corporation • Fertilizer Company of Texas, Inc. • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH & PHOSPHATE INSTITUTE E--253

POTASH SALES BY NORTH AMERICAN PRODUCERS

(Short Tons K_2O)

AGRICULTURAL	July-September 1981	July-September 1980
UNITED STATES		
Standard Muriate	179,766	210,002
Coarse Muriate	779,717	613,724
Granular Muriate	417,624	400,255
Soluble Muriate	110,221	92,328
Sulphates	35,811	41,181
*TOTAL UNITED STATES	1,523,139	1,357,490
CANADA		
Standard Muriate	1,806	5,892
Coarse Muriate	42,995	164,800
Granular Muriate	25,427	50,160
Soluble Muriate	1,869	1,386
Sulphates	1,348	2,123
*TOTAL CANADA	73,445	224,361
**EXPORTS		
Standard Muriate	345,840	592,875
Coarse Muriate	68,111	268,333
Granular Muriate	94,047	218,215
Soluble Muriate	17,198	19,308
Sulphates	23,880	28,199
TOTAL EXPORTS	549,076	1,126,930
TOTAL AGRICULTURAL	2,145,660	2,708,781
NON-AGRICULTURAL		
UNITED STATES		
Muriate	71,369	62,821
Soluble Muriate	23,247	25,129
Sulphates	931	857
TOTAL UNITED STATES	95,547	88,807
CANADA		
Muriate	3,201	3,656
Soluble Muriate	1,486	1,471
Sulphates	-	143
TOTAL CANADA	4,687	5,270
**EXPORTS		
Muriate	1,332	1,396
Soluble Muriate	6,187	15,565
Sulphates	293	215
TOTAL EXPORTS	7,812	17,176
TOTAL NON-AGRICULTURAL	108,046	111,253
GRAND TOTAL	2,253,706	2,820,034
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	70,901	77,253
Sulphates	3,227	5,206
TOTAL IMPORTS	74,128	82,459

* Does not include imports from overseas.

** Canadian and U.S. sales to countries other than the U.S. and Canada.

AR720-5 A
3/2/R2

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--254
February 1982

POTASH SALES
CALENDAR YEAR 1981

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the calendar year 1981 were 15,403,371 tons of product containing an equivalent 9,052,927 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of 12% from the preceding calendar year.

EXPORTS to other countries were 2,574,672 tons K_2O, a decrease of 22%.

TOTAL AGRICULTURAL SALES (including exports) were 8,540,977 tons K_2O a decrease of 12%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,670,318 tons K_2O, a decrease of 7%. In addition, 346,725 tons K O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 368,757 tons K_2O, a decrease of about 11%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 511,950 tons K_2O, an increase of 3%.

OCTOBER-DECEMBER 1981

TOTAL SALES for all purposes (including exports) were 2,029,315 tons K_2O during the period October-December 1981. This was a decrease of 27% from the preceding October-December period.

EXPORTS to other countries were 466,704 tons K_2O, a decrease of 25%.
TOTAL AGRICULTURAL SALES (including exports) were 1,902,883 tons K_2O, a decrease of 28%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,309,116 tons K_2O, a decrease of 34%.
AGRICULTURAL SALES IN CANADA amounted to 146,948 tons K_2O, an increase of 333%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 126,432 tons K_2O, a decrease of about 6%.

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech General Chemicals Corporation • Fertilizer Company of Texas, Inc. • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
CALENDAR YEAR AND FOURTH QUARTER 1981 AND 1980

E--254

AGRICULTURAL	CALENDAR YR. 1981	CALENDAR YR. 1980	OCT-DEC 1981	OCT-DEC 1980
UNITED STATES				
Standard Muriate	961,914	1,044,840	207,469	275,516
Coarse Muriate	2,281,389	2,456,063	520,318	871,635
Granular Muriate	1,707,676	1,859,324	417,746	632,929
Soluble Muriate	479,717	493,171	99,561	139,048
Sulphates	239,622	270,398	64,022	81,739
*TOTAL UNITED STATES	5,670,318	6,123,796	1,309,116	2,000,867
CANADA				
Standard Muriate	6,379	13,433	1,663	849
Coarse Muriate	242,435	278,075	114,059	23,416
Granular Muriate	95,268	94,845	19,422	(2,235)
Soluble Muriate	4,310	9,732	2,487	5,747
Sulphates	20,365	17,765	9,317	6,184
TOTAL CANADA	368,757	413,850	146,948	33,961
**EXPORTS				
Standard Muriate	1,707,535	1,917,407	327,514	436,186
Coarse Muriate	307,749	620,580	43,282	65,307
Granular Muriate	316,695	471,134	33,369	61,412
Soluble Muriate	76,228	75,060	24,679	10,214
Sulphates	93,695	124,240	17,975	28,259
TOTAL EXPORTS	2,501,902	3,208,421	446,819	601,378
TOTAL AGRICULTURAL	8,540,977	9,746,067	1,902,883	2,636,206
NON-AGRICULTURAL				
UNITED STATES				
Muriate	286,763	266,886	69,917	74,807
Soluble Muriate	130,399	119,369	30,910	32,280
Sulphates	4,721	5,467	1,051	1,549
TOTAL UNITED STATES	421,883	391,722	101,878	108,636
CANADA				
Muriate	10,923	13,863	2,878	2,494
Soluble Muriate	6,310	6,398	1,779	1,019
Sulphates	64	448	12	99
TOTAL CANADA	17,297	20,709	4,669	3,612
**EXPORTS				
Muriate	7,014	7,163	1,760	2,027
Soluble Muriate	64,888	75,601	17,922	20,106
Sulphates	868	829	203	260
TOTAL EXPORTS	72,770	83,593	19,885	22,393
TOTAL NON-AGRICULTURAL	511,950	496,024	126,432	134,641
GRAND TOTAL	9,052,927	10,242,091	2,029,315	2,770,847
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	332,421	277,525	93,148	56,965
Sulphate of Potash	14,304	23,384	5,566	3,335
TOTAL IMPORTS	346,725	300,909	98,714	60,300

* Does not include imports from Overseas
** Canadian and U.S. deliveries to countries other than the U.S. and Canada

A8720-5 5/21/82

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--255
May 1982

POTASH SALES
JANUARY-MARCH 1982

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the period January-March 1982 were 2,983,100 tons of product containing an equivalent 1,732,575 tons K_2O according to the Potash & Phosphate Institute.
This was a decrease of about 24% from the preceding January-March period.

EXPORTS to other countries were 503,079 tons K_2O, a decrease of almost 29%.

TOTAL AGRICULTURAL SALES (including exports) were 1,619,975 tons K_2O, a decrease of 25%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,078,248 tons K_2O, also a decrease of 25%. In addition, 89,469 tons K_2O were imported into the U. S. from overseas.

AGRICULTURAL SALES IN CANADA amounted to 54,366 tons K_2O, an increase of 35%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 112,600 tons K_2O, a decrease of about 15%.

####

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Ruyster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH SALES BY NORTH AMERICAN PRODUCERS E--255
JANUARY-MARCH QUARTER 1982 and 1981

	Jan-March 1982	Jan-March 1981
AGRICULTURAL		
UNITED STATES		
Standard Muriate	202,281	317,496
Coarse Muriate	386,967	448,399
Granular Muriate	315,025	442,642
Soluble Muriate	107,196	140,217
Sulphates	66,779	82,168
*TOTAL UNITED STATES	1,078,248	1,430,922
CANADA		
Standard Muriate	1,313	1,597
Coarse Muriate	35,281	31,372
Granular Muriate	12,706	3,918
Soluble Muriate	1,363	(1,911)
Sulphates	3,703	5,379
*TOTAL CANADA	54,366	40,355
**EXPORTS		
Standard Muriate	367,981	485,965
Coarse Muriate	54,570	72,841
Granular Muriate	31,650	85,275
Soluble Muriate	15,468	21,519
Sulphates	17,692	14,898
TOTAL EXPORTS	487,361	680,498
TOTAL AGRICULTURAL	1,619,975	2,151,775
NON-AGRICULTURAL		
UNITED STATES		
Muriate	63,803	66,046
Soluble Muriate	28,580	35,720
Sulphates	780	1,347
TOTAL UNITED STATES	93,163	103,113
CANADA		
Muriate	2,223	2,087
Soluble Muriate	1,496	1,403
Sulphates	-	-
TOTAL CANADA	3,719	3,490
**EXPORTS		
Muriate	2,226	1,576
Soluble Muriate	13,387	24,851
Sulphates	105	156
TOTAL EXPORTS	15,718	26,583
TOTAL NON-AGRICULTURAL	112,600	133,186
GRAND TOTAL	1,732,575	2,284,961
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	82,567	75,564
Sulphate	6,902	5,511
TOTAL IMPORTS	89,469	81,075

* Does not include imports from overseas
** Canadian and U.S. deliveries to countries other than the U.S. and Canada

A3720-3

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--256
August 1982

POTASH SALES
FERTILIZER YEAR 1981-82 and APR-JUNE 1982

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1981-82 were 14,008,676 tons of product containing an equivalent 8,239,396 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of 20% from the preceding fertilizer year.

EXPORTS to other countries were 2,205,357 tons K_2O, a decrease of 33%.

TOTAL AGRICULTURAL SALES (including exports) were 7,770,828 tons K_2O, a decrease of 21%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,262,235 tons K_2O, a decrease of 15% from the previous fertilizer year. In addition, 399,943 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 387,622 tons K_2O, a decrease of 5%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 468,568 tons K_2O, a decrease of 10%.

APRIL-JUNE 1982

TOTAL SALES for all purposes (including exports) were 2,223,800 tons K_2O during the period April-June 1982. This was a decrease of 10% from the preceding April-June period.

EXPORTS to other countries were 678,726 tons K_2O, a decrease of 20%.

TOTAL AGRICULTURAL SALES (including exports) were 2,102,310 tons K_2O, a decrease of about 10%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,351,732 tons K_2O, a decrease of 4%. In addition, 128,891 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 91,966 tons K_2O, a decrease of 15%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 121,490 tons K_2O, a decrease of 16%.

# # #

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER

E--256

AGRICULTURAL	FERTILIZER YR. 1981-82	FERTILIZER YR. 1980-81	APR-JUNE 1982	APR-JUNE 1981
UNITED STATES				
Standard Muriate	682,209	1,060,197	92,693	257,183
Coarse Muriate	2,305,426	2,466,713	618,424	532,955
Granular Muriate	1,599,273	1,905,490	448,878	429,664
Soluble Muriate	457,882	501,311	140,904	129,718
Sulphates	217,445	262,709	50,833	57,621
*TOTAL UNITED STATES	5,262,235	6,196,420	1,351,732	1,407,141
CANADA				
Standard Muriate	5,108	9,651	326	1,313
Coarse Muriate	231,898	273,597	39,563	54,009
Granular Muriate	101,659	98,344	44,104	46,501
Soluble Muriate	7,350	7,087	1,631	1,865
Sulphates	20,710	18,007	6,342	4,321
*TOTAL CANADA	366,725	406,686	91,966	108,009
**EXPORTS				
Standard Muriate	1,525,776	2,063,242	484,441	548,216
Coarse Muriate	205,219	529,996	39,256	123,515
Granular Muriate	252,539	468,906	93,473	104,004
Soluble Muriate	74,202	63,873	16,857	12,832
Sulphates	84,132	108,298	24,585	36,942
TOTAL EXPORTS	2,141,868	3,234,315	658,612	825,509
TOTAL AGRICULTURAL	7,770,828	9,837,421	2,102,310	2,340,659
NON-AGRICULTURAL				
UNITED STATES				
Muriate	268,762	283,105	63,673	79,431
Soluble Muriate	115,252	133,651	32,515	40,522
Sulphates	3,608	5,145	846	1,392
TOTAL UNITED STATES	387,622	421,901	97,034	121,345
CANADA				
Muriate	10,995	10,994	2,693	2,757
Soluble Muriate	6,398	5,535	1,637	1,642
Sulphates	24	294	12	52
TOTAL CANADA	17,417	16,823	4,342	4,451
**EXPORTS				
Muriate	7,049	7,345	1,731	2,346
Soluble Muriate	55,722	76,450	18,226	15,928
Sulphates	758	847	157	216
TOTAL EXPORTS	63,529	84,642	20,114	18,490
TOTAL NON-AGRICULTURAL	468,568	523,366	121,490	144,286
GRAND TOTAL	8,239,396	10,360,787	2,223,800	2,484,945
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	384,248	302,590	128,891	92,808
Sulphates	15,695	14,052	-0-	-0-
TOTAL IMPORTS	399,943	316,642	128,891	92,808

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada